



# EQUIPMENT(S) MARKETING SOLUTION

## TURNKEY DISPOSITION SOLUTIONS FOR INDUSTRIAL MANUFACTURING

Maximize your financial returns and contribute to a sustainable economy with our customized disposition solutions. At Prismecs, we help industrial manufacturers optimize cash flow by efficiently managing surplus and outdated equipment, while promoting the acquisition of new, more efficient assets.

So, boost your financial gains while contribution toward a sustainable economy with our bespoke disposition solutions, designed to help you effectively sell and resell finished goods

### KEY SOLUTION OFFERINGS BY PRISMECS

We deliver comprehensive solutions tailored to the needs of industrial clients, optimizing their operations and financial performance



Project Management



Cash Generation



Development of disposal strategy



Extension in the useful life of your equipment



Corporate Remarketing Programs



Minimize waste by contributing in environmental stewardship

## VALUATION SERVICES

### ENHANCE YOUR PROJECT PLANNING AND FINANCIAL ARRANGEMENTS WITH OUR EXPERT VALUATION SERVICES

- **Certified Appraisals:** Support your sale-leaseback, redeployment, and refinancing initiatives with certified appraisals
- **Indicative Valuations:** Get quick, desktop valuations for preliminary project planning
- **Owner's Engineering Services:** Have specialized owner's engineering services designed to support project owners in managing, executing, and successfully completing complex projects

## EQUIPMENT CATEGORIES

At Prismec, we specialize in selling finished goods industrial equipment to enhance cash flow by effectively managing surplus and outdated items, including second-hand, zero-hour, and brand-new equipment

- Prismec focuses on maximizing cash flow by effectively managing surplus and outdated industrial equipment
- We provide a range of finished goods, including second-hand, zero-hour, and brand-new equipment to meet diverse client needs
- Our inventory management strategy allows companies to leverage surplus assets without compromising operational efficiency
- Prismec supports clients by turning excess equipment into liquid assets through streamlined sales processes
- By specializing in industrial goods, Prismec aids in optimizing resource utilization and minimizing storage costs

## WHITE GLOVE PROCESS

### EXPERIENCE A SEAMLESS, COMPLIANT, AND TRUSTWORTHY SALES PROCESS WITH PRISMECS

- **Transparent Sales:** Our process is straightforward and adheres to the highest standards of compliance
- **Standardized Documentation:** We handle all documentation for title transfer and sale, ensuring clarity and legality
- **Protective Terms:** Favorable terms for sellers with removal costs passed on to buyers
- **Secure Transactions:** All buyers undergo thorough KYC/AML screenings, ensuring safe and secure transactions without upfront project expenses

## GLOBAL SALES CAPABILITY

- **Scope:** With partners worldwide and experience in over 20 countries, we are equipped to handle a wide spectrum of equipment types across various industries
- **Diverse Equipment Expertise:** Our experience spans multiple sectors, enabling us to handle a diverse range of equipment
- **World-Class Partners:** Our global partners are leaders in their fields, ensuring smooth transactions regardless of location
- **Comprehensive Industry Insight:** Our extensive industry knowledge allows us to provide tailored solutions, ensuring the best possible value and seamless integration for each piece of equipment



# GLOBAL EXPERIENCE AND RELIABILITY



**Proven Track Record:** Globally recognized for our meticulous and reliable approach, Prismecs has successfully managed projects with a total capacity of over **1500 MW**. With projects spanning more than 15 countries, we consistently deliver superior outcomes across a wide range of international projects.



**Continuous Collaboration:** Prismecs global cooperation with technical institutions enriches our service quality.

HQ & REGIONAL OFFICES

COMPLETED PROJECTS

ACTIVE PROJECTS

PROCUREMENT



HQ & REGIONAL OFFICES	COUNTRIES	PROJECTS DELIVERED
<b>04</b>	<b>15+</b>	<b>1,500 MW &amp; Growing</b>

## THE PRISMECS PHILOSOPHY



People by leveraging the potential of human capital, refracting it through the lens of advanced technology to enhance performance.



Products with tangible embodiment of Prismecs' ability to refract potential into performance ensuring high-quality with innovation and forward-thinking.



Processes by effectively utilizing its resources and strategies as dynamic components that evolve with technological advancements, resulting in high-performance outputs for clients.

## THINK PRISMECS

With strategic locations and partners around the globe, PRISMECS is ready to deliver the supply chain and engineered solutions services you need — no matter your operating environment.

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