

Why Choose eINDUSTRIFY?

Power Your Supply Chain



eIndustrify is your trusted partner for simplifying and revolutionizing your industrial supply chain. We combine the efficiency of a digital eCommerce marketplace with the flexibility of Procurement as a Service (PaaS) to address all your procurement needs.

We are a **MINORITY** certified supplier and a **JV partner for TRIBAL communities**, proudly working with top-tier oil & gas and power customers to deliver reliable, innovative, and efficient supply chain solutions.

OUR SERVICES

PROCUREMENT-AS-A-SERVICE



- RFQs, purchase orders, vendor negotiations, and delivery.
- Sourcing hard-to-find or bulk items.
- Quality assurance and custom order solutions.
- Turnkey services offered via Prismecs, including sourcing, installation, and ongoing operational support.

ECOMMERCE MARKETPLACE



- Browse, compare, and purchase from a vast catalog of industrial supplies online.
- Enjoy seamless integration with FedEx, DHL, and UPS for reliable domestic and international shipping.
- Leverage user-friendly features like RFQ-to-PO workflows and detailed reporting.

MARKETING & INVENTORY SUPPORT



- Assistance with listing new and surplus inventory on our platform
- Promote surplus stock to targeted customers, reducing idle inventory and unlock revenue.
- Tailored marketing campaigns to boost visibility and sales potential.

END-TO-END LOGISTICS SOLUTIONS



- Comprehensive logistics management from sourcing to delivery.
- Coordination of transportation, customs, and warehousing for hassle-free execution.
- Mitigation of delivery risks for a fully integrated supply chain.

INTEGRATION SOLUTIONS



- Fully integrate eIndustrify with your ERP (SAP, Oracle, Microsoft Dynamics) for a seamless procurement process.
- Streamline purchase orders, invoicing, and payment workflows, reducing errors and manual entry.

KEY BENEFITS



OPERATIONAL INEFFICIENCIES

Slow RFQ-to-PO cycles and inadequate systems integrations.

LOGISTICS BOTTLENECKS

Complex transportation networks and lack of warehousing solutions

RESOURCE CONSTRAINTS

Insufficient staff to handle procurement tasks

PROCUREMENT CHALLENGES

Difficulty sourcing specialized items. Vendor management issues causing delays.

COST OVERRUNS

Hidden logistics fees and inefficient procurement processes

VISIBILITY GAPS

Limited order tracking and fragmented systems

Challenges We Solve

CASE STUDIES

Streamlining Procurement for a Major Power & Energy Solutions Provider

CHALLENGE

A leading power and energy solutions provider faced significant inefficiencies from managing over **150 suppliers**, resulting in high procurement costs, inconsistent quality, & prolonged timelines.

CROSS-DEPARTMENTAL SAVINGS

Eliminated the need for extensive in-house procurement coordination across departments resulting in significant cost savings and optimized resource allocation.

SOLUTION

eIndustrify collaborated with the customer to analyze their procurement processes and vendor relationships. By consolidating their purchasing through our Procurement as a Service (PaaS) model, we reduced their supplier base by over **60%**, streamlining their operations and increasing vendor reliability.

20%

COST REDUCTION

The customer achieved **20% overall cost savings** by streamlining procurement processes & leveraging bulk purchasing power.

30%

EFFICIENCY IMPROVEMENT

Supplier management complexity was reduced, cutting procurement timelines by **30%** and improving delivery reliability.

15%

ENHANCED FOCUS

Managing procurement, the customer redirected **15% of internal resources** to focus on core business operations, increasing overall productivity.

Supporting a Global Energy Project

CHALLENGE

A leading energy company in Southern Europe required assistance locating critical components for the relocation of three **LM6000 turbines**. Procurement delays were jeopardizing the entire project timeline, risking operational & financial setbacks.

SOLUTION

eIndustrify partnered with the client to thoroughly analyze their procurement requirements and develop a customized sourcing plan under our Procurement as a Service (PaaS) model. Leveraging our global market expertise and specialized sourcing capabilities, we swiftly located and procured **95% of the required components** within the given timeframe.

40%

TIMELY PROCUREMENT

All parts were sourced within the project's tight schedule, reducing potential delays by **40%**.

20%

EFFICIENCY IMPROVEMENT

The client achieved a **20% overall cost reduction**, including shipment costs, by implementing eIndustrify's strategic procurement plan.

25%

LOGISTICS COORDINATION

eIndustrify organized a seamless and efficient shipping plan from the United States to Southern Europe, cutting logistics lead time by **25%**.

15%

ENHANCED FOCUS

Client was able to redirect **15% of their internal resources** to focus on the installation & commissioning of the turbines, ensuring a successful project execution.



Sourcing Critical Equipment for a U.S. Energy Project

CHALLENGE

A U.S.-based energy company faced challenges sourcing switchgear cabinets for a **4 MW** project in Texas. The available quotes exceeded their budget, with minimum lead times of one year—well beyond the project's six-month timeline.

SOLUTION

eIndustrify's procurement team collaborated closely with the client to understand their project requirements. Leveraging market insights and expertise, we identified surplus equipment that matched the technical specifications and facilitated necessary modifications to meet their needs. The equipment was secured and delivered in under five months.



EXACT SPECIFICATION

The client received switchgear cabinets that met all technical and operational requirements.



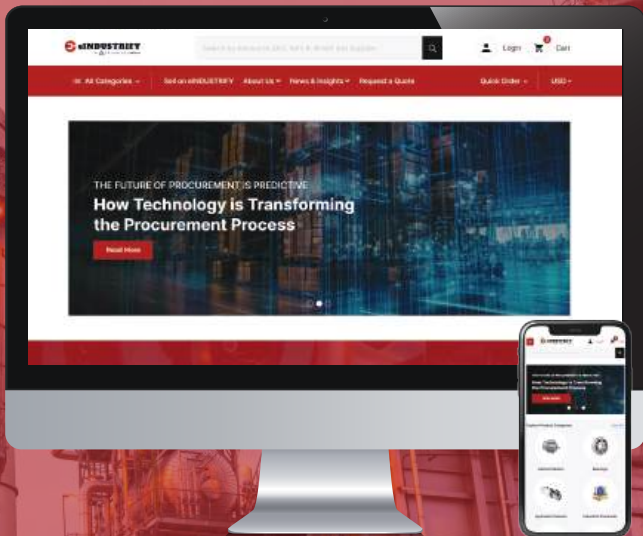
ON-TIME DELIVERY

The equipment was delivered within the **six-month** deadline, avoiding costly project delays.



BUDGET COMPLIANCE

eIndustrify's strategic sourcing approach enabled an **18% cost savings**, ensuring the project remained under budget.



Join Us Today

Simplify Your Supply Chain: Work with a partner who understands your challenges.

Boost Efficiency: Focus on your core business while we handle your procurement needs.

Stay Ahead: Leverage cutting-edge solutions for both digital and non-digital supply chain needs.



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